

GETTING WORK FROM THE GOVERNMENT FOR COMMUNITY GROUPS & SMALL BUSINESS

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ONLINE WORKSHOP

TalentPool 
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MONDAY 21ST OCTOBER 2024

10 AM TO 1 PM



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Having a look at the procurement process is really daunting. In fact, with the new thresholds and rules the return on effort in pursuing sales from public sources is worth considering,

This programme discusses what you need to get ready to tackle this extra route to market and make vendors aware of your professional offerings.

Course Outline

- Learn the foundation vital to approaching tendering to both the public and private sector in their given industry.
- Learn the knowledge to successfully approach the tendering market in both the public and private sector in their given industry
- The ability to gain the maximum benefit from using the eTenders website
- The mind-set vital to approaching tendering to public sector in their given industry
- The knowledge to successfully approach the tendering market as well as Avelink, and TED